



Wrapping Up AEP & Celebrating an Incredible Year Together

By Kaitlynn Loy, Communication Chair

As the 2026 AEP draws to a close and we prepare to turn the page on another year, we want to take a moment to recognize just how much we've achieved—side by side. This season asked a lot from every one of us: long days, countless conversations, problem-solving on the fly, and an unwavering dedication to doing right by the people we serve. And once again, we all rose to the challenge with heart, professionalism, and purpose.

AEP is always a defining time of year, but what truly makes it meaningful is the way we support one another through it. Each enrollment, each tough case, each client we guided or reassured reflects the strength of our collective effort. Together, we've helped families gain clarity, security, and peace of mind—and that impact lasts far beyond December.

As we close out the year, we invite you to pause with us, take a breath, and fully appreciate the difference we've made. It's been a season of growth, collaboration, and shared wins, and we couldn't be prouder of what our chapter of individuals and agencies have accomplished.

To celebrate the end of AEP and welcome a bright new year, please join us for our Annual Celebration Luncheon on January 8 at 11:00 AM. Let's gather, reflect, share stories, enjoy good company, and start 2026 with renewed energy and gratitude. We look forward to celebrating you and everything we've built as a chapter.

Please register for the complimentary luncheon by emailing Andrea at ABogardInsurance@Yahoo.com no later than noon on Monday, January 5th.

(More Luncheon information on next page)



What's Up Next:

No Meeting in December

**January Celebration:
Jan. 8
Luncheon
11am**

We need MORE members! If you have a friend in the insurance industry, let's get in touch! We all benefit from working together!

Let's Celebrate!!
Members – Friends – Partners

APPRECIATION LUNCHEON

Thursday, January 8, 2026

Mid-America Science Park

Room 126

821 South Lake Road, Scottsburg

11:00 AM – 12:45 PM

A time of gathering, celebrating and conversation!

There is no charge, but you must register your attendance by emailing Andrea at ABogardInsurance@Yahoo.com no later than Noon on Monday, January 5th.

NABIP/South Central Indiana Chapter

From The President's Corner

A Minute with our Chapter President, Jessica Croquart

As we reach the end of another year, I find myself looking back with genuine appreciation for the people who make this chapter what it is. Each of you has contributed in your own way—through your expertise, your time, your advocacy, and your willingness to show up when it mattered most. This season reminded me once again that our strength isn't found in numbers, but in the character and commitment of our members.

The work we do is never simple, and this year brought its share of changes and challenges. Yet, time and again, you demonstrated resilience and professionalism. Whether you were helping clients navigate new benefits, supporting fellow agents, or staying engaged in our chapter's mission, your efforts made a real and lasting impact.

As we prepare for the year ahead, I'm encouraged by the momentum we've built together. We have an opportunity to continue shaping our industry, supporting one another, and bringing meaningful guidance to the communities we serve. I'm proud of what we've accomplished—and even more excited for what comes next.

I hope you'll join us on January 8 at 11:00 AM for our Appreciation Luncheon, where we can gather, reflect, and celebrate the year in good company.

Thank you for your dedication, your professionalism, and your continued belief in the work we do. Warm wishes for a restful and joyful end to the year.



Jessica Croquart

2025-2026 Chapter Leadership

President: Jessica Croquart

Immediate Past President: Charles Mayberry

President Elect: Larry Mayfield

Secretary: Jessica Croquart

Treasurer: Andrea Bogard

Legislative: Scott Allman

Communications: Kaitlynn Loy

NABIP/Pac: Ky Yarling

ISAHU-Pac: Charles Mayberry

Professional Development: Christy McGinley

Awards/Vanguard: Jessica Croquart

Membership: Libertie Villalpando

Retention: Greg Allen

Media Relations: Laura D'Antoni

Social Media: Jessica Croquart



NABIP/South
Central Chapter
Website:
NABIPSCI.org



NABIP South
Central
Indiana Chapter

All financial records are available for review. Contact
Andrea Bogard, Treasurer, at
ABogardInsurance@yahoo.com. Copies of the By-Laws
are available. Contact Jessica Croquart, Secretary, at
Jessica.Croquart@SIHO.org

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DECEMBER MEMBER ANNIVERSARIES

Richard W. Holdeman 19 years!!
Holly Fisher 8 years!



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December Charity of Choice– We Need You!

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We will collect donations this year to provide toys and food items to the Scott County Clearinghouse as we have traditionally done. Our chapter will match up to \$500.00! If you would like to participate, please copy the link above to donate online, or you can mail a donation to NABIP/South Central IN 4598 Harrier Court Jeffersonville, IN 47130-4486. Checks should be made payable to "SCIAHU." Nancy Swank has agreed to put together a team of local students to shop for us. In order for us to deliver these timely, we have a deadline of Wednesday, December 10th* for all donations to be received. Thank you for your generosity and kindness as we try and make a difference! Please let Andrea know if you mail a donation to ensure your amount is matched correctly.

New Member Spotlight! Kathy Hill

Company Name: Company Name Zeller Insurance

State of Birth: Indiana

Years in Business: First Year

Favorite Movie: The Notebook

Favorite Food: Mexican

Hobbies: Scrapbooking

Family: I have been married for 31 years and we have one daughter who just got married Sept 6th

Interesting fact the average person does not know about you: I can play 7 different musical instruments

Favorite Quote of Saying: Don't Judge A Book By Its Cover



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Join us February 22-24, 2026, in Washington, D.C., for NABIP's 36th Annual Capitol Conference – the nation's premier legislative advocacy event for health benefits professionals.

As we focus on shaping the future of health insurance, this is your chance to connect with policymakers, advocate for the industry, and amplify your voice on the most pressing issues. Don't miss out on this invaluable opportunity to influence legislative priorities that impact your profession and clients!

Important Registration Information:

The last day to register online is February 13th. On-site registration will also be available.

When: 2/22/2026 8:00 AM - 2/24/2026 10:00 PM

Where: Hyatt Regency Capitol Hill 400 New Jersey Avenue NW Washington DC, DC 20001



Bob Herbst
Broker Manager
317-496-1841



Jess & Sandra Carrasquillo (co-founders)

Jess and Sandra offer a full-service insurance agency that concentrates in the senior market. We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over **20** years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

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317-201-4278

January Luncheon Menu!

Swiss Chicken Casserole
Broccoli / Cauliflower Salad
Fresh Fruit Salad
Rolls
Cookies & Brownies

January 8 at 11AM- Email Andrea to save your spot!

October South Central Meeting Snapshots

